



324 South Service Road, Suite 119, Melville, NY 11747  
Tel: 631.694.3600, 800.965.2728, Fax: 631.694.3636

## SequelMed EMR is Certified for Meaningful Use Compliance Readiness.

### Brief Overview of HITECH Act and Meaningful Use.

On February 17, 2009, President Barack Obama signed on a proposed law of American Recovery and Reinvestment Act (ARRA). This includes HITECH which offers \$19.5 Billion dollars to healthcare organizations to adopt and meaningfully utilize Electronic Health Records (EHR).

The Medicare EHR Incentive Program requires the use of *Certified EHR technology*. Standards, implementation specifications, and certification criteria for EHR technology have been adopted by the Secretary of the Department of Health and Human Services. EHR technology must be tested and certified by an Office of the National Coordinator (ONC) Authorized Testing and Certification Body (ATCB) in order for a provider to qualify for EHR incentive payments.

#### How does this help you.

All Eligible providers (EPs) can take advantage of this program and can get incentive monies provided the following are met:

1. They are using a Meaningful Use certified EHR/EMR product certified by the Office of the National Coordinator for Health Information Technology.
2. Be a Meaningful User! You have to successfully demonstrate "meaningful use" for a consecutive 90-day period in your first year of participation (and for a full year in each subsequent years) to receive EHR incentive payments.
3. Attest for incentive payments. To get your EHR incentive payment, you must attest (legally state) through Medicare's secure Web site that you've demonstrated "meaningful use" with certified EHR technology. (Started in April 2011 and continuing)

#### How can Sequel help you.

Sequel can help you in multiple ways so you can make sure that you are on the road to be meaningful Compliant and understand how to use the software to be and remain meaningful use compliant so you can receive incentive monies and be confident that you are utilizing the technology available in best possible way for unsurpassed patient care.

- *Sequel will provide easy documentation in April for Meaningful use related functionality in SequelMed EMR.*
- *Sequel will provide Free Webinar/s in April to enable you to understand Meaningful use related functionality in SequelMed EMR.*

#### **Want more... ?**

Sequel can even provide you live online training on how to use SequelMed EMR to be meaningful use compliant. In case you need more, we can even arrange on-site training for

[www.sequelmed.com](http://www.sequelmed.com)



324 South Service Road, Suite 119, Melville, NY 11747  
Tel: 631.694.3600, 800.965.2728, Fax: 631.694.3636

meaningful use compliance.

Additional services can also be provided which includes:

- Monitoring of application to ensure Meaningful Use guidelines are being met
- Additional Education pertaining to Meaningful Use
- Bi-weekly phone calls after initial training for (3) months

### **How to apply for Incentive Money?**

Please follow the instructions below.

*1, 2, 3 and you are done!*

1. **Log in** to NPPES system.  
(<https://ehrincentives.cms.gov/hitech/login.action>)
2. **Register** for incentive program.
3. **Complete** attestation.

All eligible Medicare eligible professionals must have an enrollment record in PECOS to participate in the EHR Incentive Programs. If you do not have an enrollment record in PECOS, you should still register for the Medicare and Medicaid EHR Incentive Programs. You can even register before you have a certified EHR.

Eligible professionals can use the same User ID and Password they use for the National Plan and Provider Enumeration System (NPPES). This is also the same User ID and Password that is used to access PECOS.

If you do not have an active User ID and Password for NPPES or PECOS, request them via Identity & Access Management by going to this URL <https://nppes.cms.hhs.gov/NPPES/IASecurityCheck.do> You will need your type 2 NPI, your Taxpayer Identification Number (TIN), and your address from IRS Form CP-575. (You will also need to mail a copy of IRS Form CP-575 as directed.)

Registering for Medicare EHR Incentive Programs is easy when you have the following information available during the process:

1. National Provider Identifier (NPI).
2. National Plan and Provider Enumeration System (NPPES) User ID and Password.
3. Payee Tax Identification Number (if you are reassigning your benefits).
4. Payee National Provider Identifier (NPI)(if you are reassigning your benefits).

*If you are an EP, you must have an active National Provider Identifier (NPI) and have a National Plan and Provider Enumeration System (NPPES) web user account. Use your NPPES user ID and password to log into this system. If you are an EP who does not have an NPI and/or an NPPES web user account, navigate to NPPES to apply for an NPI and/or create an NPPES user account.*



324 South Service Road, Suite 119, Melville, NY 11747  
Tel: 631.694.3600, 800.965.2728, Fax: 631.694.3636

Following is the URL to Medicare EHR Incentive Program Registration and Attestation System:  
<https://ehrincentives.cms.gov/hitech/login.action>

Following is Sequel System's Certification ID for Meaningful use Compliant SequelMed EMR:  
**A014E01O4YNMEAR**

**Following are some FAQs which will help you understand the program better.**

**Q.** What is "Meaningful Use"?

**A.** The American Recovery and Reinvestment Act of 2009 specify three main components of Meaningful Use:

1. The use of a certified EHR in a meaningful manner, such as e-prescribing.
2. The use of certified EHR technology for electronic exchange of health information to improve quality of health care.
3. The use of certified EHR technology to submit clinical quality and other measures.

**Q.** Am I considered an "Eligible Provider" for the purpose of receiving incentive payments?

**A.** An "eligible Provider" is defined as:

- 1) A doctor of medicine or osteopathy OR
- 2) A doctor of dental surgery or medicine OR
- 3) A doctor of podiatric medicine OR
- 4) A doctor of optometry OR
- 5) A chiropractor.

**Q.** Do all of the providers in a practice need to be meaningful Use compliant before I can apply for incentive money?

**A.** No. This program is based upon performance of individual providers. Any provider who is meaningful compliant can receive incentive payment irrespective of any other providers in the practice.

**Q.** Is incentive money calculated per practice or by provider?

**A.** Incentive money is calculated and paid on per provider basis.

**Q.** If I am an Eligible provider and am working for multiple practices can I apply for incentive money through each practice?

**A.** Each eligible professional is only eligible for one incentive payment per year, regardless of how many practices or locations at which he or she provide services.



324 South Service Road, Suite 119, Melville, NY 11747  
 Tel: 631.694.3600, 800.965.2728, Fax: 631.694.3636

**Q.** What would be the payments to me each year if I became Meaningful use compliant in 2011 and remain Meaningful use compliant throughout.

**A.** Year 2011 \$18,000  
 Year 2012 \$12,000  
 Year 2013 \$ 8,000  
 Year 2014 \$ 4,000  
 Year 2015 \$ 2,000

Following is a detailed chart:

Calendar Year	<i>Maximum Incentive Payments Based on the First CY in Which an EP Participates in the Program</i>			
	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>2011</b>	\$18,000			
<b>2012</b>	\$12,000	\$18,000		
<b>2013</b>	\$8,000	\$12,000	\$15,000	
<b>2014</b>	\$4,000	\$8,000	\$12,000	\$12,000
<b>2015</b>	\$2,000	\$4,000	\$8,000	\$8,000
<b>2016</b>		\$2,000	\$4,000	\$4,000
<b>Total</b>	<b>\$44,000</b>	<b>\$44,000</b>	<b>\$39,000</b>	<b>\$24,000</b>

**Q.** What is the date that I am supposed to be Meaningful use compliant?

**A.** Providers should be Meaningful use compliant in 2011. For your first year of compliance you need to be compliant for at least 3 months. Once compliant, the provider has to stay compliant to be eligible for incentive money.

**Q.** Realistically speaking, what if I am not Meaningful use compliant in 2011 or 2012?

**A.** If you are not Meaningful use compliant in 2011 and become meaningful use compliant in 2012 you will receive incentive money in 2013 (though you can still get up to \$44,000 from Medicare). The other downside is that you will need to be Meaningful Use compliant for whole of year 2012 to receive the incentive money for 2012 (compared to minimum 3 months in 2011). However if you still do not become Meaningful use compliant in 2012, you will start to loose portions of incentive money and finally starting 2015 you will be charged by Medicare for not being meaningful use compliant.



**Q.** Is there any minimum or maximum limit of patients that I need to see to be eligible for incentive money?

**A.** The simple answer is No. There is no minimum or maximum number of Medicare patients that you need to see to be eligible for incentive payment. However, whatever number of Medicare patients that you see you will need to demonstrate at least minimum percentage of compliance for each criteria included in Meaningful use.

**Q.** What if I do not get meaningful use compliant?

**A.** First you will lose up to \$44,000 from Medicare over a period of 5 years. After these three years, starting in 2016, Medicare will start charging penalties from you. For 2016 and later, Medicare eligible professionals who do not successfully demonstrate meaningful use will have a payment adjustment to their Medicare reimbursement. The payment reduction starts at 1% and increases each year that a Medicare eligible professional does not demonstrate meaningful use, to a maximum of 5%.

**Q.** Do I have to provide name of the software that I am using at the time of registration?

**A.** No. You do not have to provide information on the certified EHR technology you are using when you register. However, this information is required when you attest.

**Q.** I need more information on Registration process for incentive program.

**A.** You can go to this URL to get more details on the registration process and requirements.  
[http://www.cms.gov/EHRIncentivePrograms/Downloads/EHRMedicareEP\\_RegistrationUserGuide.pdf](http://www.cms.gov/EHRIncentivePrograms/Downloads/EHRMedicareEP_RegistrationUserGuide.pdf)

**Q.** Are there any more details from Medicare on EHR Incentive Program Basics:

**A.** You can use the following video to view more details regarding program basics.  
<http://www.videocast.nih.gov/summary.asp?live=9490&debug=1>



324 South Service Road, Suite 119, Melville, NY 11747  
Tel: 631.694.3600, 800.965.2728, Fax: 631.694.3636

Following is a milestone guideline directly from Medicare:



## CMS Medicare and Medicaid EHR Incentive Programs Milestone Timeline

